



Membership Tiers

Your membership will create a return 12 times greater than your initial investment,

Main Street I

At our Main Street I level your business can access all these basic services for \$195 a year (or just \$17/mo. for 12 mos.) (total value: \$3,048 – recommended business size 1-5 employees)

Valid for one business location only

Connections to Customers

Accept the ShopLocalCHQ Gift Card

Business presence in the searchable online Business Directory with:

- Web-based landing page even if you don't have a website
- 3 online category listings plus searchable key words in your description
- Direct referrals to your business including Google mapping
- Direct links to your social media pages
- Optimize your search results by increasing your online footprint

Participate in Chamber events countywide

Grand openings/ribbon cuttings

Connections to Peers

Business After Hours networking events: each business can send two people free

Submit news articles for the CHQ Chamber Connections weekly email newsletter

Access Chamber event e-notices and bulletins

Volunteer opportunities

Sponsorship and advertising opportunities

Partnerships with key organizations including:

- Chautauqua County Visitors Bureau
- Chautauqua Opportunities for Development, Inc.
- County of Chautauqua Industrial Development Agency
- Dream It Do It WNY
- Jamestown Renaissance Corporation
- Manufacturers Association of the Southern Tier
- Small Business Development Center at JCC

Connections to Resources

Access to a cost-effective, customized private insurance exchange that lets you mix and match plans

Choose from a broad variety of health insurance plans from multiple providers

Access to ancillary insurance plans such as dental, vision, AFLAC, and Combined Life policies

Health insurance plan analysis (provided to all members)

Enrollment & employee onboarding assistance in the insurance program

Business Builder Workshops featuring best practices, informative panelists, and helpful tips for all businesses

New York State Sexual Harassment Prevention Compliance Training for all employees

Advocacy events with elected leaders at the county, state, and federal levels

Advancing policy change for the business community through key partnerships

Printed or emailed copy of membership listing (on request)

Notary Public service by appointment

Certificates of Origin for international shipping needs

Reap even greater rewards by increasing your membership level!
All levels include all lower tier services. Add more services to meet your business needs.

Main Street II

Annual Investment: \$270 or \$23/mo for 12 mos (total value: \$4,257 – recommended business size 6-10 employees)

- Add a second business location
- Up to 6 searchable online category listings
- Human Resource Platform including Employee Handbook Builder & Resource Library
- Select up to five trainings in the online HR Learning Management System

Main Street III

Annual Investment: \$550 \$46/mo for 12 mos (total value: \$8,302 – recommended business size 11-50 employees)

- Include up to four business locations
- Your business logo on your landing page
- Up to 9 searchable category listings in the online Business Directory
- 1 ticket to the Chamber's Annual Meeting*
- Select a total of 9 training modules from our online HR learning management system

Bronze

Investment: \$1,100 or \$92/mo for 12mos (total value: \$13,452 – recommended business size 51—100 employees)

- Include up to five business locations
- Business photo gallery on your landing page
- Up to 12 searchable online category listings
- 2 total tickets to the Chamber's Annual Meeting*
- 5% discount on advertising with the Chamber
- Select a total of 10 training modules from our online HR learning management system

Silver

Investment: \$1,750 or \$146/mo for 12 mos (total value: \$16,624 – recommended business size 101-300 employees)

- Business video gallery on your landing page
- 3 total tickets to the Chamber's Annual Meeting*
- 10% discount on advertising with the Chamber
- Select a total of 12 training modules from our online HR learning management system
- HR Hotline (1 hour access per year)

Gold

Investment: \$2,250 or \$188/mo for 12mos (total value: \$20,510 – recommended business size 301-500 employees)

- 4 total tickets to the Chamber's Annual Meeting*
- 15% discount on advertising with the Chamber
- Select a total of 14 training modules from our online HR learning management system

Platinum

Investment: \$2,750 or \$230/mo for 12 mos (total value: \$29,449 – recommended business size 501+ employees)

- 6 total tickets to the Chamber's Annual Meeting*
- 4 total tickets to the Chamber's Annual Awards Banquet*
- 20% discount on advertising with the Chamber
- Select a total of 20 training modules from our online HR learning management system

*Event tickets/admission are subject to the greater of tier level or sponsorship



SHOWCASE AND GROW YOUR BUSINESS

Champions for Local Business

ShopLocalCHQ Gift Card

This Chamber of Commerce gift card is currently accepted by more than 165 businesses throughout Chautauqua County. In 2024 gift card spending with participating local merchants topped \$57,000. That's money being invested directly in our local economy as ShopLocalCHQ Gift Cards are redeemed for purchases at retailers, wineries, grocery stores, and for specialty services at a variety of businesses. The Chautauqua County Chamber of Commerce provides this program as a service to members.

Small Business Saturday

The Chamber of Commerce promotes the Shop Small Shop Local initiative year-round, but really ramps it up in November around Small Business Saturday. By dovetailing on the national media coverage around Small Business Saturday, our efforts are maximized locally with a major marketing push involving traditional and social media platforms.

Online Business Directory

One of the greatest benefits your business gets from your Chamber membership is referrals. Each day in 2023 there was an average of 5,400 referrals from our online Business Directory.

Grand Openings and Ribbon Cuttings

The Chamber of Commerce helps new local businesses get launched on the right foot with a live-streamed ribbon cutting event attended by local dignitaries, and the use of our photogenic BIG scissors.



NETWORK AND BOOST YOUR IMAGE

Building Vital Connections

Business After Hours

This Chamber organizes Business After Hours networking events at a variety of venues throughout Chautauqua County. Chamber member organizations can send two people to each of these networking events at no charge—with a nominal fee for anyone above the two-person limit or for non-members. These events are designed to showcase each business during introductions that we call “Who’s Who in the Room.”

Annual Events

The Chamber golf tournament is held annually and provides a fun day on the golf course as well as opportunities for businesspeople to meet with others and connect over a love of the game and the outdoors. Other events include the Chamber’s Annual Awards Banquet and Annual Meeting.

Weekly Email Newsletter

CHQ Chamber Connections is distributed to over 2,700 businesspeople countywide. It not only reminds people about upcoming Chamber events, but it’s a great place for members to share their own news whether it’s a new product line, service, or a workplace promotion.

Sponsorship & Advertising

Chamber members can help to grow their brand and drive up their return on investment by sponsoring Chamber events or advertising through the Chamber’s website or CHQ Chamber Connections email. Reinforce your company name and product awareness while aligning yourself with one of the largest business association’s in Western New York.

www.chqchamber.org



HR HELP, TRAINING, AND MORE **Professional Resources**

Business Builder Workshops

By providing a series of topical panel discussions the Chamber brings together expertise with your desire to learn. These quarterly workshops offer vital information along with plenty of time for questions and answers, plus an opportunity to make some business connections in the room.

Insurance Products

Through our sister corporation Chautauqua Benefits Specialists, the Chamber has a licensed insurance broker who can provide an analysis of your needs. We offer cost-competitive insurance products through a private exchange that features multiple plans through a variety of carriers. Ancillary products such as dental and vision are also available.

NYS Workplace Sexual Harassment Compliance

Through an agreement with Zywave the Chamber provides its members with an easy to use online system so employees can be certified annually in workplace sexual harassment training, per the state's requirement.

Direct HR Resources

Create an employee handbook that suits the needs of your business, whether you have two employees or 20, the Chamber's online tool through Zywave keeps you up to date with compliance needs and provides language that will suit a variety of workplaces. We also offer an HR resource library and discounts on background screenings.



— CHAMBER —

CONTACT US

Meet Our Team

OUR MISSION IS TO BUILD VITAL CONNECTIONS, PROVIDE PROFESSIONAL RESOURCES, AND CHAMPION OUR LOCAL BUSINESSES IN CHAUTAUQUA COUNTY.

Daniel Heitzenrater, President & CEO
dheitzenrater@chqchamber.org

Stanzie Grady, Director of Events
sgrady@chqchamber.org

Dave Kleparek, Engagement Coordinator
dkleparek@chqchamber.org

Holly McBride, Director of Finance & Insurance Services
hmcbride@chqchamber.org

Carrie Swanson, Engagement Coordinator
cswanson@chqchamber.org

Bob Lingle, Director of Membership Development
rlingle@chqchamber.org

Karen Webster, Finance & Insurance Assistant
kwebster@chqchamber.org

Sheila Webster, Director of Marketing, Communications & Governmental Affairs
swebster@chqchamber.org

www.chqchamber.org



716-484-1101 or 716-366-6200
Mailing Address: PO Box 27, Jamestown, NY 14702
www.chqchamber.org

Membership Investment Form

Business Name: _____

Physical Address: _____

Mailing Address (if different): _____

Billing Address (if different): _____

Phone: _____

Fax: _____

General Email: _____

If you have social media accounts you can add them to your online profile through our Members Only login system. You will receive emailed instructions once your membership is active.

Website: _____

Associated Individuals

The Chamber does not redistribute email addresses.

Main Contact: _____

Title: _____

Email: _____

Phone/Ext: _____

Add to mail/email list

Human Resources Contact: _____

Title: _____

Email: _____

Phone/Ext: _____

Add to mail/email list

Contact: _____

Title: _____

Email: _____

Phone/Ext: _____

Add to mail/email list

Contact: _____

Title: _____

Email: _____

Phone/Ext: _____

Add to mail/email list

Category Listings: *Each member business is allowed three directory listings. These categories help to promote your business.*

Business Description: *Each word in your description becomes a searchable keyword in our online business directory.*

Please let us know who referred you for CHQ Chamber membership: _____

So that we may serve you better, please let us know which Chamber benefits may be of interest to you or your employees.

- Accepting ShopLocalCHQ Gift Cards
- Attending workshops & sharing best practices
- Networking with other businesspeople through Business After Hours events
- Accessing employee benefits including major medical and ancillary insurance programs
- Utilizing human resource information & training videos
- Hosting a grand opening/ribbon cutting
- Marketing my business through the Chamber's advertising and sponsorship opportunities

Selecting the Right Membership Investment Tier for Your Business

The Chamber of Commerce offers tiered membership investment options based on the needs of your business and consideration of the number of employees you have. First review the investment tiers to determine the services you need for your business and then look at your employee count. For the purpose of totaling your employees, two part time count as one full-time employee, including owners of the company.

Number of Employees Full Time _____ Part Time _____

Chamber Membership Investment Tier Schedule

Tier	Employees	Monthly Investment	Annual Investment
Main Street I	1-5	\$17	\$195
Main Street II	6-10	\$23	\$270
Main Street III	11-50	\$46	\$550
Bronze	51-100	\$92	\$1,100
Silver	101-300	\$146	\$1,750
Gold	301-500	\$188	\$2,250
Platinum	501+	\$230	\$2,750

Total Annual Investment \$ _____

Additional Special Offers for New Members

- Banner ad in Chautauqua Business Weekly, the Chamber's e-newsletter for 4 weeks \$100 (\$150 value) \$ _____
- Three-month banner ad on the Chamber home page \$110 (\$160 value) \$ _____

Total amount enclosed \$ _____

Make Check Payable to: CCCC

Your investment in the Chamber of Commerce is tax deductible as a business expense. Membership is valid for a full year and dues are non-refundable. The Chamber automatically renews memberships unless we receive a direct cancelation request from the business.

Authorized Signature: _____ Date: _____

Please return application to our business office location:

CHQ Chamber
 PO Box 27
 Jamestown, NY 14702
 or join online at www.chqchamber.org

Office Use Only	
_____	ID# _____
_____	Welcome Packet
_____	Welcome Email
_____	Staff Email
Rep _____	



PO Box 27
Jamestown, NY 14702-0027
Phone: (716) 484-1101

Recurring Payment Authorization Form

Recurring payments are convenient and always on time. Schedule your payment to be automatically deducted from your business bank account or charged to your credit card. Just complete and sign this form to get started. You may also choose to make a one-time credit card payment through our Members Only portal online if that's more convenient.

Here's How Recurring Payments Work:

You authorize regularly scheduled charges to your checking/savings account or credit card. You will be charged the amount indicated below each billing period. A receipt for each payment will be emailed to you and the charge will appear on your bank statement as an "ACH Debit." You agree that no prior notification will be provided unless the date or amount changes, in which case you will receive notice from us at least 10 days prior to the payment being collected.

Please complete the information below:

Company Name: [Redacted]

I [Redacted] (full name) authorize Chautauqua County Chamber of Commerce to charge my bank account or credit card indicated below for [Redacted] on the [Redacted] of each month for payment of my annual [Redacted] (amount) [Redacted] (day or date) Chautauqua County Chamber of Commerce membership investment.

Billing Address [Redacted] Phone# [Redacted]

City, State, Zip [Redacted] Email [Redacted]

Please specify Account Type: Checking or Savings

Credit Card

Form section for account type selection (Business Checking/Savings) and bank details (Name on Acct, Bank Name, Bank City/State, Bank Routing #, Account Number). Includes a routing number diagram.

Form section for credit card details (Card type: Visa, MasterCard, Amex, Discover; Cardholder Name, Account Number, Exp. Date, 3-digit security code).

SIGNATURE _____

DATE _____

I understand that this authorization will remain in effect for the first full year of my Chamber membership. After the initial year I may cancel my membership and payment authorization in writing. I agree to notify Chautauqua County Chamber of Commerce in writing of any changes in my account information or termination of this authorization at least 15 days prior to the next billing date. If the above noted payment dates fall on a weekend or holiday, I understand that the payments may be executed on the next business day. For ACH debits to my checking/savings account, I understand that because these are electronic transactions, these funds may be withdrawn from my account as soon as the above noted periodic transaction dates. In the case of an ACH Transaction being rejected for Non Sufficient Funds (NSF) I understand that Chautauqua County Chamber of Commerce may at its discretion attempt to process the charge again within 30 days, and agree to an additional \$10 charge for each attempt returned NSF which will be initiated as a separate transaction from the authorized recurring payment. I acknowledge that the origination of ACH transactions to my account must comply with the provisions of U.S. law. I certify that I am an authorized user of this credit card/bank account and will not dispute these scheduled transactions with my bank or credit card company; so long as the transactions correspond to the terms indicated in this authorization form.